

LeChase XBE Update

AUGUST 2016

LeChase to mark one-year anniversary of XBE Program A message from CEO & Managing Partner William H. Goodrich

Dear Colleagues,

As we approach the one-year mark of the LeChase XBE Program launch, I want to share my appreciation for everyone's commitment in enhancing our diversity program and helping raise awareness of the importance of inclusion. As a reminder, "XBE" is our shorthand way of referring to various government programs developed to benefit small, socially or economically disadvantaged businesses, such as Minority or Women-Owned Business Enterprise (M/WBE), Disadvantaged Business Enterprise (DBE), Service-Disabled Veteran-Owned Businesses (SDVOB), Historically Underutilized Businesses (HUB), etc. Detailed LeChase XBE Program information can be found on the Intranet [here](#).

Our clients are increasingly seeking diversity on their projects from qualified suppliers and being inclusive is implicit to our collective effort to always do the right thing. Diversity and inclusion isn't just something we're focusing on at the moment. It's a long-term endeavor to which we are strongly committed. Let's take a moment to reflect on the tremendous strides we've made to date, including the following:

- Nearly 250 employees have received XBE training, which outlined the intent of our program and how to identify and address unethical behaviors.
- We've hosted a series of regional XBE outreach events, introducing us to many new subcontractors and members of state and minority-related community organizations. Our next XBE event is scheduled at our corporate headquarters in Rochester on Tuesday, August 23.
- We've identified hundreds of existing and emerging XBE firms, 62 of which have passed our initial prequalification and verification process and are approved to begin working on LeChase projects. We look forward to continuously growing our database of capable, certified XBE firms.
- We have received favorable attention from several media outlets as an organization that embraces supplier diversity—further elevating the LeChase brand and reputation.
- The XBE team has begun initial project reviews to evaluate our compliance with LeChase XBE policies and procedures. We appreciate your cooperation and assistance, as this effort is equally important in helping to measure the success of our program.
- We are in the early stages of developing a LeChase Diversity Task Force to further identify ways to promote diversity and inclusion within our workforce and across the firm's footprint.

I remain so proud of the LeChase team for embracing these important process updates in the spirit of continuous improvement.

If you have any questions or suggestions, please don't hesitate to contact me directly at goodb@leCHASE.com.

Best regards,



LeChase CEO & Managing Partner William H. Goodrich

In This Issue:

- 1 Message from CEO & Managing Partner William H. Goodrich
- 2 Newly Prequal-Approved XBE Firms
- 2 XBE Firm Updates
- 3 XBE Spotlight
- 4 XBE Tools & Quick Links on the Intranet
- 4 Upcoming XBE Events
- 4 XBE Team News
- 4 XBE Program Reminders

Newly Prequal-Approved XBE Firms

The following XBE firms have recently passed LeChase's initial prequalification and XBE verification process. **As a reminder, the status of an XBE firm can change at any time! Just because a firm is certified by a state agency, doesn't mean it is verified. Please double-check the most current prequal list to make sure a firm is in good standing and continue verification through procurement and execution of a project.**

New York-based XBE Firms:

- Alternate Resources (N.Y.) Inc.
- CVF Inc.
- Dyno Group Inc.
- E Contracting Inc. (dba Erie Contracting Inc.)
- Gin-Sue Enterprises LLC
- Iyer Environmental Group PLLC
- New Crystal Restoration Enterprises Inc.

New Jersey-based XBE Firms:

- FM Home Improvement Inc.
- Multi Phase Electrical Services Inc.

North Carolina-based XBE Firms:

- K&R Building Solution
- Parker Construction Group LLC
- Structural Steel of Carolina



Did you miss the last XBE Update?

View the previous list of newly prequal-approved XBE firms on the Intranet here:
[Departments>Legal & Risk Management>Forms and Files>LeChase XBE Program>LeChase XBE Update>June 2016](#)



IMPORTANT NOTE: Please refer to the prequal list for more detailed information.

XBE Firm Updates

New York

- [OGGI Concrete Forms & Accessories Inc](#) is now a **NYS certified WBE as of August 2**. With more than 20 years of experience, OGGI is South Central New York's largest forming supplier—strategically located in Endicott, N.Y. to serve New York, New Jersey and Northern Pennsylvania. Access the company's contact information and commodity codes [here](#).
- For more than a decade, [Tinkertown Hardware & Supply](#) has served as a local supply source for LeChase, offering commercial doors and hardware, plumbing and electrical fixtures, and millwork and building specialties services. Based in Alfred Station, N.Y., **Tinkertown Hardware & Supply is a woman-owned business, with NYS WBE certification expected in September**. Access the company's facility fixtures and supplies line card [here](#). For more information, contact Roger Woodruff at 607.587.8500 or rogerwoodruff@tinkink.net

North Carolina

- [K & R Building Solution](#) is a **veteran-owned, licensed general contractor and NC certified HUB** based in Chapel Hill, N.C. The firm specializes in new construction, renovation and demolition. Access K&R's latest capability statement on the Intranet here: [Departments>Legal & Risk Management>LeChase XBE Program>XBE Firm Capability Statements>Southeast Region](#)

XBE Spotlight: Right Build International (RBI)

Right Build International (RBI) is a full-service construction consulting company headquartered in Morrisville, N.C. RBI is proud to continue building and rebuilding its communities, knowing that what they do makes a difference in the lives of others.

Certified with the state of North Carolina as a Historically Underutilized Business (HUB), RBI provides construction consulting, project management, M/WBE procurement, project scheduling, staff augmentation and other construction services ranging from preconstruction to final completion.

LeChase is currently working with RBI on the UNC Hospice project in Chapel Hill and has successfully teamed with the firm on past project pursuits.

RBI: Quick Facts

- Established in 2008
- Headquartered in Morrisville, N.C.
- Currently working with LeChase at UNC Hospice
- Registered Commodity Codes (as of 8/3/16):
 - * 912 General Construction Services
 - * 918 Consulting Services
 - * 958 Management Services
 - * 961 Miscellaneous Services, No. 1



Denise Thompson spends time with RBI President Karl Davis at our Subcontractor Appreciation Open House in Durham on July 28.

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Access the firm's latest capability statement on the Intranet:

Departments>Legal & Risk Management>Forms and Files>LeChase XBE Program>XBE Firm Capability Statements>Southeast Region

XBE Tools on the Intranet

The Corporate XBE Team is diligently working to continually develop new tools to assist with XBE-related projects. **Check the LeChase XBE Program page on the Intranet often for updates.** Do you have a suggestion that could help our teams? Let [Sherry Jackson](#) know about your idea.

Current Tools:

- **XBE Acronyms List**—with explanations
- **Revised XBE Solicitation Log**—now 10 pages with a customizable text box for LeChase company name options!
- **Updated Subcontractor Prequal Form**—now a clickable, fillable pdf!
- **Subcontractor Prequal Status**
- **XBE Meeting Log Template**
- **List of Regional/State Advertising Options and Community Organizations**—sample ad copy included!

Tools in Development:

- **XBE Project Binder**
- **XBE Subcontractor Bid Breakdown Worksheet**
- **Project-specific XBE Plan Template**

Quick Links:

- **Empire State Development's (ESD) Certified MWBE Directory**
- **NYS Certified Disadvantaged Business Enterprise (DBE) Directory**
- **NYS Certified Service-Disabled Veteran-Owned (SDVOB) Business Enterprise Directory**
- **SUNY MWBE Coordinator Contact List**
- **SUNY MWBE Forms**
- **SUNY Workforce Utilization Reporting Instructions & Repository**
- **DASNY MWBE Compliance Reporting Form**
- **DASNY Master List of all Forms in Alphabetical Order**
- **Pennsylvania Small Diverse Businesses (PA.GOV)**
- **North Carolina Historically Underutilized Business (HUB) Vendor Search**

Upcoming XBE Events

New York

- **Rochester XBE Meet & Greet** — Tuesday, August 23

XBE Team News

- **New Corporate XBE Team Email!** You can now reach the entire Corporate XBE Team (Michelle Keller, Sherry Jackson, Ann Van Auken, Denise Thompson and Patty Lysyczyn) at once with the following email: xbeteam@lechase.com

XBE Program Reminders

- Please remember to **forward all XBE utilization plans to [Michelle Keller](#)** for initial verification.
- Help us populate our XBE Updates! **Send all information regarding XBE-related events, webinars, policy changes, etc. to xbeteam@lechase.com**
- **Did you miss the last XBE Update?** You can access it on the Intranet here: *Departments>Legal & Risk Management>Forms and Files>LeChase XBE Program>LeChase XBE Update>June2016*